



**BRYSON SALES & SERVICE INC.**

1022 W 950 N  
Centerville UT 84014  
ph. 800.743.9560 ph.801.295.1875 fx. 801.298.4750

February 10, 2021

Board of Trustees  
Kimberly School District #414  
141 Center Street West  
Kimberly, Idaho 83341

Board of Trustees:

The following is a bid price quotation for a 77 passenger 2022 Type "C" Blue Bird BBCV 3507 school bus body mounted on a 2022 Blue Bird chassis, powered by a CUMMINS ISB 250hp/660ft-lb, 2021 emissions certified engine. Our quotation price includes all equipment necessary to meet or exceed Idaho State Minimum Standards for school buses and Federal Standards that are now current and in effect.

Your net cost on the Blue Bird school bus powered by a CUMMINS ISB 250HP/660 Torque Engine, 2500 PTS, F.O.B Kimberly, Idaho, is **\$110,788.00** for the complete unit.

Attached please find bid specification, and a list of equipment that is included in our price quotation along with a seat floor plan. All bid specifications have been met or exceeded with the exception of the following:

Batteries provided are 700CCA each totaling 2100CCA.  
Webasto heater is not the pro 90 model, but is 45000 BTU.  
Front suspension has a maximum of 10,000lb.

Bryson Sales and Service Inc. will guarantee delivery by June 15<sup>th</sup> 2021 if the bus order is received no later than March 1<sup>st</sup> 2021.

Bryson Sales has been a certified Blue Bird dealer since Dec. of 1969. The dealership is responsible for all new Blue Bird School Buses sold in Idaho, Utah and Nevada, totaling more than 250 buses per year.



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Bryson Sales also has a second location in based in Washington State that services the entire State of Washington including the greater Seattle area. Bryson Sales and Service has operated this location for the past 12 years. This second location adds another 250+ buses sold per year, making Bryson Sales one of Blue Bird corp. largest dealers.

Sincerely,  
Bryson Sales & Service, Inc.

*Hank Povey*

Hank Povey  
Sales

**EXHIBIT B**  
**Kimberly School District #414**  
**Request for Proposal for Bus Evaluation**

Proposer: Bryson

Evaluator: Luke/Darla/Laurie

Scoring Methodology/Evaluation

Evaluation criteria shall include the following factors along with their relative importance points.

- |      |                                                                               |                    |                          |
|------|-------------------------------------------------------------------------------|--------------------|--------------------------|
| I.   | Qualifications of the Proposer                                                | 30 points possible | points earned: <u>28</u> |
|      | a. Proposers experience in the marketplace.                                   |                    |                          |
|      | b. Ability to perform contract requirements in a timely and efficient manner. |                    |                          |
|      | c. Financial stability.                                                       |                    |                          |
|      | d. Product warranties.                                                        |                    |                          |
|      | e. Future product maintenance or service requirements.                        |                    |                          |
| II.  | Ability to meet specifications                                                | 30 points possible | points earned: <u>30</u> |
|      | a. Ability to meet specifications of bus as outlined.                         |                    |                          |
| III. | Ability to deliver bus on time                                                | 20 points possible | points earned: <u>20</u> |
|      | a. Bus will be delivered on or before June 15, 2021.                          |                    |                          |
| IV.  | Purchase price                                                                | 20 points possible | points earned: <u>16</u> |
|      | a. Purchase price is comparable to marketplace and other proposals.           |                    |                          |

**Total:** 94